Ashraf Abouchacra

EDUCATION

Rotman School of Management & Department of Economics, University of Toronto — Toronto, Ontario
Master of Financial Economics — *Expected June 2026*
- **Academics:** cGPA 4.0/4.0
- **Award:** Master of Financial Economics Entrance Scholarship ($7,000)
- **Relevant Courses:** Corporate Financing II (MBA); Options and Futures Markets (MBA); Econometrics (MA); Microeconomics (MA)

Smith School of Business, Queen's University — Kingston, Ontario
Bachelor of Commerce Honours — *Sep 2018 – Apr 2023*
- **Academics:** cGPA 3.7/4.0
- **Awards:** Graduated With First Class Honours, Dean's List Scholar All Years
- **Relevant Courses:** Data Science for Finance (A+); Finance II (A+); Financial Accounting (A); Decision Modeling (A); Managerial Statistics (A); Managerial Economics (A+); Mathematical Analysis for Management (A+); Data Management and Analytics (A+)
- **Exchange:** Completed Fall 2022 Semester Abroad at IE Business School in Madrid, Spain

INDUSTRY CERTIFICATIONS

- Corporate Finance Institute (CFI): Commodities, Fixed Income, Foreign Exchange, Derivatives, VBA for Finance — *2024*
- Bloomberg Market Concepts (BMC): Fixed Income, Foreign Exchange, Equities, Options — *2024*
- Marquee Group: Financial Statement Analysis, DCF Analysis and Modeling — *2024*
- Applied Data Science with Python Specialization (Coursera) — *In Progress*

PROFESSIONAL EXPERIENCE

Razorhorse Capital — Toronto, Ontario
Analyst – Research & Insights — *Jan 2024 – May 2024*
- Built Power BI dashboards and utilized SQL queries to track and analyze financial and operational metrics for 30+ acquisition targets
- Reviewed comparable company analysis models, conducted industry research, and prepared presentations for $10M+ USD deals
- Utilized Excel Pivot to build customized dashboards and tailored reports, streamlining sector-specific analysis for each associate
- Benchmarked prospective deals in the term sheet negotiation process, totaling $200M USD transactional volume

UnitedMasters (*Apple-Backed Music Distribution Company*) — New York City, New York
Corporate Development Intern — *May 2023 – Aug 2023*
- Developed scenario-based pricing model to optimize revenue for new subscription tier, factoring in predicted user base and growth
- Applied time-series analysis to assess historical performance and forecast 7 years of streaming data for potential artist signings
- Automated article sourcing via web scraping and SQL, creating real-time news tracker delivering weekly market updates to leadership
- Developed VBA-powered forecasting template to predict streaming for emerging artists, leading to more informed deal advancements

Convictional (*Y Combinator-Backed Supplier Enablement Startup*) — Toronto, Ontario
Revenue Intern — *Sep 2021 – Dec 2021*
- Built and automated 3 financial reporting tools using VBA and Excel macros, streamlining overall reporting workflow
- Researched competitor product offerings and created analysis grid comparing platform features, integrations, and pricing

Deloitte — Toronto, Ontario
Analyst Intern – Assurance — *May 2020 – Aug 2020*
- Assisted in audit engagements, copyedited over 100 pages/slides of presentations and executive summaries for diverse client portfolio
- Conducted in-depth analysis of government agency client; analyzed line items within filings to gain insights into financial statements

EXTRACURRICULAR ACTIVITIES

Front Row Ventures (*University-Focused VC Fund Backed by Leading Early-Stage VC, Real Ventures*) — Toronto, Ontario
Investment Associate — *Apr 2021 – Aug 2022*
- Managed $600K fund alongside 20+ student associates; investing $25K cheques into early-stage student-founded startups
- Led team of associates in conducting macroeconomic and fundamental research on Canadian FinTech sector
- Engaged in deal sourcing efforts by networking with student founders and attending startup pitch events across Ontario

Smith School of Business, Queen's University — Kingston, Ontario
Teaching Assistant – Managerial Economics — *Sep 2020 – Apr 2021*
- Managed office hours, tutorials, and grading for class size of ~160 students

PERSONAL

- **Technical Skills**: Familiar with Excel, Bloomberg, CapIQ, FactSet, Power BI, Python, SQL, VBA
- **Interests:** Music Production and DJing (House, Trance), Avid A.C. Milan Fan, Cycling