

# Joseph Hunter

## EDUCATION

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### Rotman School of Management & Department of Economics, University of Toronto

*Master of Financial Economics*

Toronto, Ontario  
Jul 2023 – Dec 2024

– **Academics:** cGPA 4.0/4.0

– **Awards:** Entrance Scholarship (\$5,000), 1<sup>st</sup> place MFE Trade Pitch Competition, 2024 Varouj Aivazian Award (\$5,000)

– **Relevant Courses:** Options and Futures Markets (A+); Corporate Finance (A+); Econometrics (A+); Financial Economics (A+)

### Rotman School of Management, University of Toronto

*Bachelor of Commerce, Finance and Economics Specialist*

Toronto, Ontario  
Sep 2019 – Apr 2023

– **Academics:** cGPA 3.90/4.0

– **Awards:** Dean's List Scholar All Four Years, Graduated With High Distinction

– **Relevant Courses:** Futures and Options Markets (A+); Applied Econometrics II (A); Fixed Income Markets (A+); Risk Management (A+); Investments (A+); Advanced Corporate Finance (A); Management Science Modelling with Spreadsheets (A+)

## INDUSTRY CERTIFICATIONS

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– Marquee Group: Python Core Data Analysis, Building a Financial Model, Merger Modelling

2022/2023

– Bloomberg Market Concepts: Equities, Fixed Income, Foreign Exchange, Economic Indicators

2022

– CFI: Fixed Income Fundamentals, DCF Valuation Modelling, 3-Statement Modelling

2023

## PROFESSIONAL EXPERIENCE

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### Bank of Montreal

*Global Markets Analyst – IG Credit Sales/Trading/Research*

Toronto, Ontario  
Jan 2024 – Apr 2024

– Implemented a tool using VBA to automate finding trade ideas that reduces book risk and old positions that cost the desk fees

– Built a relative value dashboard of the Canadian Corporate FTSE indexes to track return outperformance in the credit space

– Priced/booked 25+ trades a week, compiled a corporate new issue commentary weekly and performance report monthly

– Created 5+ dynamic spread curve interpolation sheets ranging from regression, log regression and linear techniques

– Improved 5 risk models by implementing a dynamic refresh, auto roll for hedges using futures and caught errors when they arose

### Rotman School of Management

*TA – Futures and Options Markets, Corporate Finance, Calculus and Linear Algebra, Microeconomics, Risk Management*

Toronto, Ontario  
Sep 2022 – Apr 2024

– Selected to teach tutorials with 100+ students weekly (Microeconomics) and 60 students three times a week in Calculus lectures

– Created weekly derivative problems for tutorials (Cross hedging, FRAs, Black-Scholes model, Option Greeks) and exam questions

– Graded 750+ midterms/finals, 100+ papers/projects, 1000+ quizzes and invigilated 20+ hours

### Canadian Imperial Bank of Commerce

*Finance Intern – Business Banking*

Toronto, Ontario  
May 2022 – Aug 2022

– Took charge to implement a new forecasting template to input 3-month loans and deposits, which was utilized in presentations

– Reconciled over \$1 million in mismatched deposits, loans and revenue data in each model which led to internal data fixes

– Built a model connecting 100+ new clients to the manager who acquired them each month

– Created 10+ slide decks on new clientele & performance during my term, presented to upper management and was received with praise

## EXTRACURRICULAR ACTIVITIES & PROJECTS

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### Wrestling

– Ranked 2<sup>nd</sup> in British Columbia for 70kg weight class at 2019 Provincial Championships ([Semi-final match](#))

– Ranked 4<sup>th</sup> in Canada for Greco-Roman 71kg at U19 National Championships in 2019 ([3<sup>rd</sup>/4<sup>th</sup> place match](#))

– U of T Varsity Wrestling Athlete ([Highlights](#))

### Notable Projects ([Papers](#))

Topics in Managerial Economics

Winter 2023

– Valued LBO loan portfolio using binomial events, tested robustness with CDS default probabilities & advised its purchase; [presentation](#)

– Devised a solution for a gel coat company to increase profits & reduce emissions with a product made from their waste; [presentation](#)

Applied Econometrics II & Masters

Winter 2023/Fall 2023

– Researched, collected, cleaned, and analyzed data in STATA to investigate three instrumental variables for an IV regression model

– Investigated drivers (policy rates, inflation, market risk) of US/CAD 10 yr yield spread differentials using a Newey-West estimator

### DECA UTSG

*VP of Marketing*

Toronto, Ontario  
Sep 2019 – Apr 2022

– Led the marketing team with two directors, produced 5+ social media posts monthly, updated website weekly, designed logo/merch

– Proposed and produced a summer marketing campaign that recruited over 40 members

– Collaborated on a sponsor proposal that resulted in \$1000+ in funding & competed in over 10 business consulting case competitions

## PERSONAL

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– **Technical skills:** Excel (Financial Modelling, Monte Carlo Simulation, Econometrics, Linear Programming), STATA, & PowerPoint

– **Interests:** Marathons, Chess, Bouldering, Squash, Esports (Super Smash Bros. Melee)