

Sharon Hu

EDUCATION

Rotman School of Management & Department of Economics, University of Toronto

Toronto, Ontario

Master of Financial Economics

Jul 2023 – Dec 2024

- **Awards:** Graduate Entrance Scholarship (\$6,000)
- **Relevant Courses:** Corporate Financing II; Financial Economics; Options and Futures; Econometrics; Financial Risk

Queen's University

Kingston, Ontario

Bachelor of Arts and Science (Honours), Major in Applied Economics, Minor in Mathematics

Jul 2019 – Apr 2023

- **Academics:** cGPA 3.9/4.0
- **Awards:** Queen's University Excellence Scholarship (\$2000); Dean's Honour List with Distinction; William Mitchell Silliman Scholarship (\$1900); Gordon & Myrtle Adams Scholarship (\$1500); Edith Whyte Memorial Scholarship in Economics (\$1100); Don Wood Undergraduate Scholarship in Economics (\$1045); George & Mary Louise Patton Memorial Scholarship (\$700)
- **Relevant Courses:** Cost-Benefit Analysis (A+); Evolutionary Game Theory (A+); Financial Accounting (A); Applied Econometrics (A+); Mathematical Theory of Interest (A+); Financial Markets and Institutions (A); Development Economics (A)

PROFESSIONAL EXPERIENCE

Huatai Securities Co., Ltd.

Shandong, China

Investment Advisor Assistant

Sep 2021 – Nov 2021

- Worked with 5 Investment Advisors to conduct bond market research for electric vehicles, including market size, competitive landscape, supply chain, and key risk assessment
- Analyzed 5 convertible bonds in the Chinese market, including interest rates, maturity, conversion price, operating performance, and the impact of economic policies on the FICC market
- Summarized monthly reports on bond market performance, price volatility, and transaction volume

China Everbright Bank Co., Ltd.

Shandong, China

Wealth Management Analyst Intern

Jun 2021 – Aug 2021

- Advised high net worth clients on wealth management products, including stock, bonds, and ETFs, based on client's risk tolerance, investment preferences, and current macroeconomic trends
- Wrote risk analysis reports to evaluate the market and presented potential investment ideas to upper management
- Resolved clients' account issues on a daily basis and increased the number of new mobile banking users by 25% in a month

Grant Thornton International Ltd.

Shandong, China

Audit Assistant

Jan 2021 – Mar 2021

- Directed walk-through tests to verify the financial authenticity and cash flow status of our client and built control sheets for the company's transactions to identify transaction risks
- Compared financial metrics and analyzed the reasons for valuation gaps to explain our client's competency and reliability through a comparative analysis with three companies
- Conducted credit analyses and credit research for various companies, and summarized investment theses, risk assessments

RELEVANT ACADEMIC PROJECTS

Research Project: Impact of an Aging Population on Economic Growth in China (Grade: A)

2022

- Using Excel, gathered all-aged population datasets from the National Bureau of Statistics (China) and conducted empirical analyses
- Applied the Hausman test and Heterogeneity test as conditional checks prior to executing panel data regression by Stata
- Provided solutions based on China's economic and financial growth, including opportunities for improving the elderly workforce participation, enhancing youth education, and promoting the travel industry

Research Project: Impact Analysis of Customer Segmentation on Enterprise Development (Python Club)

2022

- Utilized the RFM Model in Python to analyze and segment diverse customer groups, assessing their impact on the company's revenue
- Developed visual representations, including graphs illustrating 'Daily Visits' and 'Daily Visitors,' and conducted the essential solutions based on in-depth analysis of the graph trends
- Leveraged the results obtained from the RFM model to anticipate future development strategies for retail companies, specifically targeting identified groups of existing customers

PERSONAL

- **Technical Skills:** Familiar with Stata, Excel, PowerPoint, Word, Python, SQL (Beginner), VBA (Beginner)
- **Languages:** Mandarin, English
- **Interests:** Tea Culture, Badminton, Traveling