

Santo Romano

EDUCATION

Rotman School of Management & Department of Economics, University of Toronto

Master of Financial Economics

Toronto, Ontario

Jul 2022 – Dec 2023

– **Award:** Graduate Entrance Scholarship (\$6000)

– **Relevant Courses:** Options and Futures Markets; Econometrics; Macroeconomics; Financial Economics

University of Toronto Mississauga

Honours Bachelor of Science (Financial Economics Specialist)

Mississauga, Ontario

2017 – 2022

– **Academics:** cGPA 3.86/4.0

– **Awards:** Graduated with High Distinction; Dean's List 2017-2022

– **Relevant Courses:** Advanced Financial Economics (A+); Advanced Macroeconomics (A); Time-Series Econometrics (A+); Forecasting (A); Investments (A+); Corporate Finance (A+); Financial Risk Management (A)

INDUSTRY CERTIFICATIONS

– Corporate Finance Institute: Capital Markets Securities Analyst & FMVA Certificates

2022

– Bloomberg Market Concepts: Equities, Fixed Income, Foreign Exchange, Options

2022

– Coursera: Applied Data Science with Python Specialization & Stanford Machine Learning

2022

PROFESSIONAL EXPERIENCE

OMERS

Student Analyst – Economic Research, Total Portfolio Management

Toronto, Ontario

Jan 2021 – Dec 2021

- Developed multiple macroeconomic and financial market dashboards analyzing current trends such as inflation, supply chains, and monetary policy which were utilized by senior leaders and executives
- Supported the modelling and research of Capital Markets Assumptions for public and private equities, fixed income and currencies, as well as macroeconomic and financial market forecasts which informed strategic asset allocation at a total portfolio level
- Conducted thematic and secular research along with modelling on the business cycle, demographics, inflation, and commodities to support portfolio construction and inform the CIO office of market risks and opportunities for 5+ asset classes
- Prepared economic and financial market presentations as well as maintained internal website hosting economic research for 50+ stakeholders including the Executive Leadership Team, Portfolio Managers Committee, CIO and the Board
- Prepared notes for Senior Economists on markets as well as major central bank announcements; notable topics included:
 - o Built a proprietary business cycle indicator using Bloomberg and Excel to model asset returns over 4 economic regimes
 - o Recreated Bank of Canada Existing Home Sales model to analyze the Canadian residential real estate market in 10 provinces
 - o Scenario analysis for monetary policy implications of Fed FOMC framework, based on PCE and CPI decomposition

Princess Auto

Sales Team Member

Bolton, Ontario

Mar 2016 – Aug 2020

- Recipient of the Ownership award, which is awarded to the Team Member who “runs the business as if it were their own”
- Added value by providing product knowledge training to Team Members, which increased sales and customer retention by 5%
- Improved customer satisfaction by providing tailored solutions to industrial and mechanical problems, driving increased sales

EXTRACURRICULAR ACTIVITIES

UTM Capital Management

Portfolio Manager

Mississauga, Ontario

2020 – 2022

- Conducted top-down analysis to identify investment opportunities in the Technology, Financials, and Real Estate sectors, while performing bottom-up fundamental analysis on individual companies to determine business profitability, valuation and risks
- Incorporated near-term macro and long-term secular trend research to generate excess alpha on portfolio investments
- Led DCF, Comps, Bloomberg and Equity Research workshops for 20 junior analysts

Bank of Canada Governor's Challenge

Research Analyst – University of Toronto Mississauga

Mississauga, Ontario

2020 – 2021

- Recommended dovish monetary policy based on analysis of GDP and inflation, as well as high-frequency pandemic indicators

Economics Department, University of Toronto Mississauga

Lead Teaching Assistant, Introduction to Economics and Microeconomic Theory

Mississauga, Ontario

2019 – 2022

- Managed weekly tutorial sessions for Introduction to Economics and Intermediate Microeconomics, stimulating an analytical and technical framework which aided in student learning and problem-solving skills
- Took the initiative to mentor students who wished to learn more about finance which greatly impacted their overall experience

PERSONAL

– **Skills:** Familiar with Excel, PowerPoint, PowerBI, Bloomberg, FactSet, Python, R, SQL, Stata

– **Interests:** Collecting & Restoring Vintage Cars and Motorcycles, Cooking and Baking International Cuisines, Cycling